



Daniel Whitaker

Counsel, Corporate and M&A · Technology transactions

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Ten years of corporate and M&A work at Hollis Barrow LLP: thirty-four closed transactions and \$5.1 billion in aggregate value at signing. I run deals from term sheet to closing set, read every disclosure schedule myself, and am looking for an in-house Assistant General Counsel or Head of Corporate role at a growth-stage software company from January 2027.

POSITIONS

Counsel

2023 – Present

Hollis Barrow LLP · San Francisco, CA

Lead lawyer on technology M&A and growth financings; supervise four associates; sixteen closings so far, including the Ridgeline and Meridian transactions.

Senior Associate

2020 – 2023

Hollis Barrow LLP · San Francisco, CA

Day-to-day lead on private-target acquisitions and Series B to D rounds; drafted and negotiated the definitive agreements.

Legal Counsel (secondment)

2021 – 2021

Ridgeline Software, Inc. · San Francisco, CA

Six months in-house: commercial contracts, board materials and the company's first cross-border acquisition.

Associate

2015 – 2020

Hollis Barrow LLP · San Francisco, CA

Diligence, disclosure schedules and ancillary documents on more than forty transactions.

Summer Associate

2014 – 2014

Hollis Barrow LLP · San Francisco, CA

EDUCATION

JD

2012 – 2015

University of California, Berkeley, School of Law · Berkeley, CA

Order of the Coif. Senior editor, Berkeley Business Law Journal.

BA Economics

2007 – 2011

University of California, Davis · Davis, CA

Highest honors.

ADMISSIONS

California 2015

State Bar

New York 2019

State Bar

U.S. District Court, Northern District of California 2016

REPRESENTATIVE TRANSACTIONS

Northgate Systems acquires Ridgeline Software 2026

\$640 million · Counsel to the buyer

Cash and stock consideration with a cross-border tax step-up; signed and closed in eleven weeks.

Harborline Health Series D 2025

\$215 million · Company counsel

Sale of Meridian Payments to Larkspur Capital 2024

\$1.3 billion · Counsel to the seller

Two-round auction with a founder rollover; the largest transaction I have run.

Copperfield Energy and Solstice Grid joint venture 2024

\$180 million · Counsel to Copperfield

Wren Partners takes Bramble Analytics private 2022

\$720 million · Counsel to the special committee

Forty-day go-shop; two topping bids evaluated.

Halden Instruments acquires Oriel Optics GmbH 2021

\$310 million · Counsel to the buyer

German target; works council consultation completed before signing.

PRACTICE AREAS

Mergers and acquisitions

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Growth financings

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Joint ventures

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Carve-outs and divestitures

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SPEAKING AND WRITING

Disclosure schedules: what the buyer actually reads 2025

Bay Area M&A Forum

Cross-border tax step-ups in software acquisitions 2024

Hollis Barrow client memorandum

Panelist, go-shops in take-privates 2023

Berkeley Business Law Journal symposium

LANGUAGES

English

Native

German

Professional working proficiency